

# BUSINESS FOR SALE

## RETAIL SHIPPING & PACKAGING BUSINESS



### BUSINESS OVERVIEW

This franchise provides businesses and consumers with convenient worry-free packaging and delivery for all their delivery and packaging needs. Business customers include the growing online sales business segment.

It has an excellent location that provides convenient access for customers from a wide area in Metro Vancouver.

The current owners have operated the business for over 7 years and they have established relationships with key shippers, freight forwarders, and couriers. Business customers are often repeat customers, making this a year-round business.

### COMPANY PROFILE

Listing ID:	VANCOBC002-N511
Location:	Metro Vancouver, BC
NAICS 488519:	Freight Transportation Arrangement
Type of Entity:	Corporation

### NORMALIZED FINANCIAL SUMMARY

FISCAL YEAR	SALES REVENUES	SDE *
PROJ. 2020	\$ 2,073,000	\$ 205,000
FYE 2019	\$ 1,956,000	\$ 200,000
FYE 2018	\$ 1,525,000	\$ 153,000
FYE 2017	\$ 1,287,000	\$ 95,000
FYE 2016	\$ 1,194,000	\$ 133,000

\* SDE - Seller's Discretionary Earnings

### HIGHLIGHTS

- Strong growth profile
- Great family business
- Track record of profitability
- Excellent location
- Year-round business

### SALE INFORMATION

Type of Sale: Share Sale

### **BUSINESS ASKING PRICE: \$439,000**

Inclusions in Asking Price:

- Operational Balance Sheet Inclusive of:
  - » Furniture, Fixtures, & Equipment / Goodwill / Normal Net Working Capital of \$100,000 (Inclusive of Inventory)

For more information on this business, please contact:

**PAUL SAVAGE** | CBI, CFA

Pacific M&A Business Brokers Ltd.  
| dir | 778.329.9576  
| email | psavage@pmabb.com

 **Pacific**  
M&A and Business Brokers Ltd.

625 Howe Street, Suite 215  
Vancouver, BC Canada V6C 2T6

3295 Lakeshore Road, Suite 201  
Kelowna, BC Canada V1W 3S9

tel 604.696.6111 fax 604.696.6119