

# BUSINESS FOR SALE

## FULL-SERVICE MARINE SHIPYARD



### BUSINESS OVERVIEW

Servicing the Pacific North West, this is an opportunity to acquire a most respected full-service marine shipyard business.

This business has an experienced management team in place, is an industry leader with a diverse customer base, and is ready to yield a high-return on a purchaser's investment with its extensive growth opportunity.

The ideal acquiring party will have industry knowledge and experience, and a desire to capitalize on institutional industry knowledge, synergies, market opportunities, and a leading brand and reputation.

### NORMALIZED FINANCIAL SUMMARY

	<u>Historical</u>		<u>Projected</u>		
YEAR	REVENUES	EBITDA	YEAR	PROJ. REVENUES	PROJ. EBITDA
FYE 2020	\$ 6,203,000	\$ 899,000	PROJ. 2024	\$ 7,455,000	\$ 849,000
FYE 2019	\$ 7,289,000	\$ 1,110,000	PROJ. 2023	\$ 7,238,000	\$ 814,000
FYE 2018	\$ 7,366,000	\$ 941,000	PROJ. 2022	\$ 7,027,000	\$ 781,000
FYE 2017	\$ 8,875,000	\$ 1,470,000	PROJ. 2021	\$ 6,823,000	\$ 748,000

### SALE INFORMATION

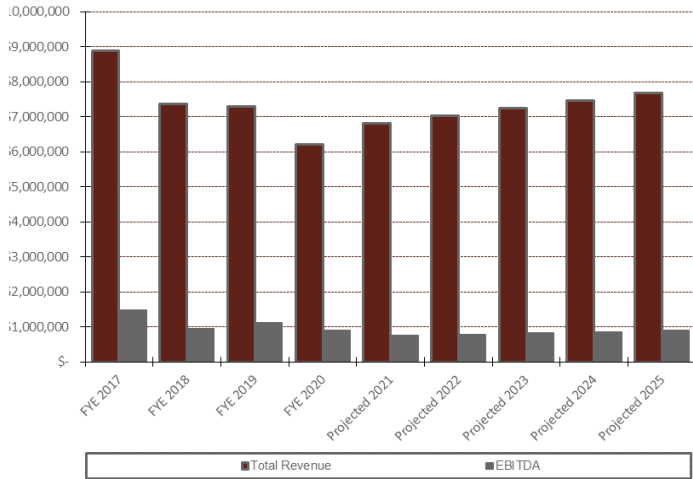
Pacific M&A and Business Brokers Ltd. has been retained by the Shareholders of the Company as exclusive advisor to manage the sale of the shares of the Company and its business as a going concern, on a cash-free, and debt-free basis.

A **Managed Transaction Process** will be held, with expectations of value considerations in the 5.5x to 6x Normalized Earnings (Inclusive of Normal Net Working Capital of \$760,000). All information requests by interested parties must be directed to Pacific and subject to Pacific's acceptance of their non-disclosure and transactional capacity.

## COMPANY PROFILE

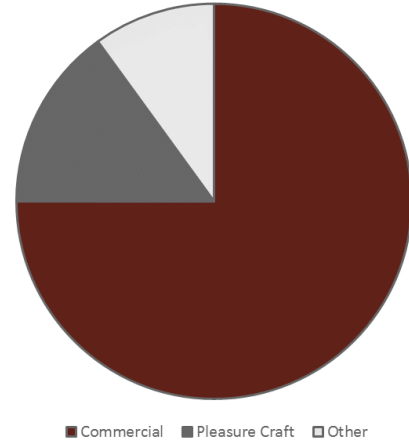
Listing ID:	VANCOBC002-N523	Location:	Western Canada
NAICS 336611:	Ship Building and Repairing	Type of Entity:	Corporation

### 4-Year Historical & Projected Performance



Average EBITDA Margin of 15%

### Income Streams



## KEY INVESTMENT HIGHLIGHTS

Recognized Brand and Industry Leader

Superior Value Proposition

Diverse Range of Services, Products, and Revenue

Deep-Rooted and Diverse Customer Relationships

Experienced Management Team

Consistent Performer

Proven, Mature, and Sustainable Business Model Ready to Capitalize on Growth Opportunities



For more information on this business, please contact:

**PINO BACINELLO** | CBI, M&AMI, CMEA, CSBA

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