

## PROFITABLE BUILDING EXTERIOR CLEANING BUSINESS FOR SALE

LOWER MAINLAND, BC



This business was established 4 years ago by the current owner and has grown continuously since then. The business provides a wide range of exterior cleaning services, including soft and pressure washing for home owners, commercial building owners, and strata managers located throughout the Greater Vancouver area.

Growth has been solid, with revenues doubling in each of the first 3 years of operation. Opportunities exist to further grow the business with minimal additional investment.

The business has an excellent reputation with its client base of more than 600, with regular repeat business and great online reviews.

This is a full turnkey business opportunity that would be suitable for an owner-operator, or for an existing building maintenance services company looking to expand their market or product lines. The current owner can provide the necessary training for the new owner to assume their role in the business.

### BUSINESS HIGHLIGHTS

- Full turnkey business, comes with all equipment necessary for continued operation
- Profitable and growing
- Has operated continuously throughout COVID-19, with revenues continuing to grow
- Established client base with repeat business
- Solid online presence with great reviews
- Low overheads, can be run from home
- Environmentally friendly using safe, biodegradable cleaning products
- Owner willing to assist in smooth business transition

## FINANCIAL SUMMARY

	Revenues	SDE *
<b>FYE 2020</b>	\$ 126,795	\$ 54,781
<b>FYE 2019</b>	\$ 113,395	\$ 26,789
<b>FYE 2018</b>	\$ 60,136	\$ 7,717
<b>FYE 2017 (Start-up Year)</b>	\$ 38,464	(\$ 3,148)

\* SDE - Seller's Discretionary Earnings (total net to owner, before tax)

## REASON FOR SALE

- Owner is pursuing other interests

## DESIRED SALE

- Asset Sale

## ASSETS INCLUDED IN THE SALE

- Full set of power washing equipment
- Vacuum gutter cleaning system
- Blending modules and equipment
- Van with full promotional wrapping
- CRM with over 600 clients
- Uniform: t-shirts, hats, and hoodies
- Business name, website, social media accounts, and phone number

## OPERATIONAL INFORMATION

- Monday to Saturday (9:00 AM to 5:00 PM)

**ASKING PRICE: \$120,000 (ALL CASH)**

## CONTACT

For more information on this business, please send an email to: [INFO@MICROANDDISTRESSEDIBUSINESSESFORSALE.COM](mailto:INFO@MICROANDDISTRESSEDIBUSINESSESFORSALE.COM)