

BUSINESS FOR SALE

GLASS SERVICE AND INSTALLATION



BUSINESS OVERVIEW

This exciting opportunity has operated successfully for several years, providing new glass installation and repair services within the residential, commercial, and auto glass markets.

Offering services such as complete window installations and custom internal glasswork for new homes, renovations of existing homes or office environments, this business boasts a loyal following of repeat customers who value expertise, service, and quality craftsmanship.

The financial track record for the Company has been outstanding, even during the pandemic, and is positioned well for further growth as the economy strengthens and the construction boom continues throughout the Metro Vancouver area.

NORMALIZED FINANCIAL SUMMARY

	NORMALIZED REVENUES	SELLER'S DISCRETIONARY EARNINGS
FYE 2022	\$ 1,500,000	\$ 324,000
FYE 2021	\$ 1,349,000	\$ 355,000
FYE 2020	\$ 1,168,000	\$ 188,000

SALE INFORMATION

Type of Sale: Share Sale

BUSINESS ASKING PRICE: \$890,000

Inclusions in Asking Price:

- Operational Balance Sheet Inclusive of:
 - Furniture, Fixtures, and Equipment; Goodwill; and Normal Net Working Capital of \$123,000 (Inclusive of Inventory)

For more information on this business, please contact:

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PROFILE

Listing ID:	VANCOBC002-N530
Location:	Metro Vancouver, BC
Type of Entity:	Corporation
NAICS 238150:	Glass & Glazing Contractors

HIGHLIGHTS

- Diverse service and product offering
- Sales of 82% Residential, 11% Commercial, and 5% Auto Glass
- Well-established brand reputation
- Great location
- All season business
- Consistent history of profitability
- Positioned for strong growth following on from increased sales through COVID-19
- Absentee owner


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