

# BUSINESS FOR SALE INCLUDING WAREHOUSE

## ESTABLISHED LANDSCAPING COMPANY



### BUSINESS OVERVIEW

With over 30 years of experience in the landscaping and maintenance industry, this company is a turnkey operation with key staff in place to ensure a smooth transition. Primary services include design, installation, and maintenance, keeping the company fully operational for 10 months of the year, with opportunities for expansion in the winter months.

This unique opportunity includes all assets of the company including a purpose-built facility with a 3-bay warehouse, office, and a beautiful 1,200 sq. ft. living space with ocean views. Located in a lifestyle community with a regular ferry schedule, this is an ideal opportunity for a new owner looking to benefit from a profitable business and relocate to the West Coast.

All tools, trucks, and systems required to maintain and grow the business are included in the sale.

### NORMALIZED FINANCIAL SUMMARY

	NORMALIZED REVENUES	SELLER'S DISCRETIONARY EARNINGS
PROJ. 2021	\$ 885,000	\$ 229,000
FYE 2020	\$ 864,000	\$ 291,000
FYE 2019	\$ 712,000	\$ 105,000
FYE 2018	\$ 523,000	\$ 35,000

### SALE INFORMATION

Type of Sale: Share Sale

### ASKING PRICE OF SHARES: \$2,100,000

Inclusions in Asking Price:

- ½ Acre of Land
- Purpose built warehouse, office, and living space
- Operational Balance Sheet Inclusive of:
  - » Furniture, Fixtures, and Equipment; Goodwill; and Normal Net Working Capital of \$30,000

For more information on this business, please contact:

**MAXWELL WEBSTER** | Business Broker

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### COMPANY PROFILE

Listing ID:	VANCOBC002-N534
Location:	Sunshine Coast, BC
Type of Entity:	Corporation
NAICS 561730:	Landscaping Services

### HIGHLIGHTS

- Stable history of profitability
- Established team
- Strong brand and reputation
- Long-term contracts for both commercial and residential clients
- 90% referral or reoccurring business
- Warehouse, office, and residence owned as an asset in the company
- Perfectly situated

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