

BUSINESS FOR SALE

SPECIALIZED BUILDING INSPECTION SERVICES COMPANY



BUSINESS OVERVIEW

This company is one of British Columbia's leading and longest established specialized building consulting and inspection firms. The company provides comprehensive services related to design, construction monitoring and maintenance, as well as complete project management services for projects within its area of expertise.

The company generates recurring revenue from its long established customer base of institutional, commercial, and industrial (ICI) building owners, strata property managers, and construction contractors. Work flows are highly streamlined and systematized with documented processes and procedures, enabling efficient customer service at highly competitive costs.

This business is ready to be taken to the next level by a buyer seeking to gain access to the company's customer base, offer new services to their own customers, or expand into new geographical markets. The seller is willing to provide training and knowledge transfer necessary to ensure a smooth transition to new ownership.

NORMALIZED FINANCIAL SUMMARY

	REVENUES	EBITDA
PROJ. 2022	\$ 654,000	\$ 215,000
FYE 2021	\$ 626,000	\$ 204,000
FYE 2020	\$ 408,000	\$ 131,000
FYE 2019	\$ 670,000	\$ 266,000

SALE INFORMATION

Pacific M&A and Business Brokers Ltd. has been exclusively engaged to manage the sale of 100% of the shares of the company.

Given the company's reputation, recurring revenue, and substantial opportunities for synergies and future growth, the seller is anticipating a competitive offering in the range of **4.0x Trailing Twelve Months (TTM) Normalized EBITDA** on a cash-free, debt-free basis.

For more information on this business, please contact:

KENT CARTER | BUSINESS BROKER

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COMPANY PROFILE

Listing ID:	VANCOBC002-N537
Location:	Greater Vancouver, BC
NAICS 541350:	Building Inspection Services
Type of Entity:	Corporation

HIGHLIGHTS

- Long history and strong brand reputation
- Solid client base generating repeat business and referrals
- High margin business, consistent history of profitability
- Systematized work flows, documented processes and procedures
- Very cost competitive
- Year-round operation
- Solid growth potential

 **Pacific**
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