

# BUSINESS FOR SALE

## SPECIALTY FOOD WHOLESALE WITH RETAIL OUTLET



### BUSINESS OVERVIEW

This is an opportunity to acquire a fast-growing wholesale company with a retail outlet. This company has seen tremendous growth in recent years with a growth rate of 85% on average over the last three years.

With both a retail and wholesale component, this company has a built-in supply chain and existing B2B and B2C relationships.

The ideal acquiring party will have experience in the wholesale industry and be prepared to take advantage of the synergies built by the current ownership.

### NORMALIZED FINANCIAL SUMMARY

	NORMALIZED REVENUES	EBITDA
PROJ. 2021 *	\$ 5,067,000	\$ 1,454,000
FYE 2020	\$ 1,763,000	\$ 350,000
FYE 2019	\$ 1,219,000	\$ 417,000
FYE 2018	\$ 643,000	\$ 339,000

\* 2021 Projections based on nine-month pro-forma statements

### SALE INFORMATION

Pacific M&A and Business Brokers Ltd. has been retained by the Shareholder of this business as exclusive advisors to manage the sale of the shares of the Company and its business as a going concern, on a cash-free, and debt-free basis.

A **Structured Transaction Process** will take place, with expectations of value considerations in the range of **4.5x Trailing 12 Months Normalized EBITDA**.

All information requests by interested parties must be directed to Pacific, and subject to Pacific's acceptance of their Non-Disclosure and Transaction Financing Capacity.

For more information on this business, please contact:

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### COMPANY PROFILE

Listing ID:	VANCOBC002-N535
Location:	Western Canada
Type of Entity:	Corporation

### HIGHLIGHTS

- Key relationships in place with importers of unique products
- Exceptional reputation with both retail and wholesale clients
- Growth opportunity for the wholesale division
- Synergistic operations and integrated supply for wholesale and retail
- Outstanding financial performance
- Opportunity to streamline operations with any existing systems or management teams
- Wholesale represents approximately 90% of total revenue for 2021

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