

# BUSINESS FOR SALE

## TURNKEY WINE-MAKING BUSINESS



### BUSINESS OVERVIEW

This profitable ferment-on-premises shop and store available on Vancouver Island provides assistance to clients looking to create their own wines, beers, and ciders. They have unique blends and flavours not available at other retailers and use high quality ingredients for their beverages. Their clients consistently receive the best finished product with exceptional customer service along the way.

With long term loyal clients and a strong presence in the community, this business is ready for a new owner with a passion for wine to build upon an already strong foundation. This business comes with all required equipment and a continued lease on the current space. The current lease is provided by the seller. If desired, the commercial strata unit is also available for purchase.

### NORMALIZED FINANCIAL SUMMARY

	NORMALIZED REVENUES	SELLER'S DISCRETIONARY EARNINGS
PROJ. 2023	\$ 635,000	\$ 200,000
FYE 2022	\$ 602,000	\$ 174,000
FYE 2021	\$ 597,000	\$ 127,000
FYE 2020	\$ 522,000	\$ 89,000

### SALE INFORMATION

Type of Sale: Share Sale

### BUSINESS ASKING PRICE: \$495,550

Inclusions in Asking Price:

- Operational Balance Sheet Inclusive of:
  - Furniture, Fixtures, and Equipment; Goodwill; and Normal Net Working Capital of \$41,000 (Inclusive of Inventory)

For more information on this business, please contact:

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### COMPANY PROFILE

Listing ID:	VANCOBC002-N547
Location:	Vancouver Island, BC
Type of Entity:	Corporation
NAICS 453992:	Beer and Wine-Making Supplies Stores

### HIGHLIGHTS

- Strong reputation in the community
- Trained staff are willing to stay
- Long-term repeat clients
- Turn-key operation
- Growth throughout the pandemic
- Great location for active fruit production
- Possible expansion or franchise opportunities

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